Professional Energy Services

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Let us guide you

Reassurance through market intelligence, integrity and trust

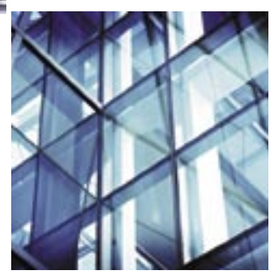
We will guide you through your utility cost saving opportunities

Your company can gain access to 30 years of experience in energy and telecommunication costs management and secure pricing you could not ordinarily get.

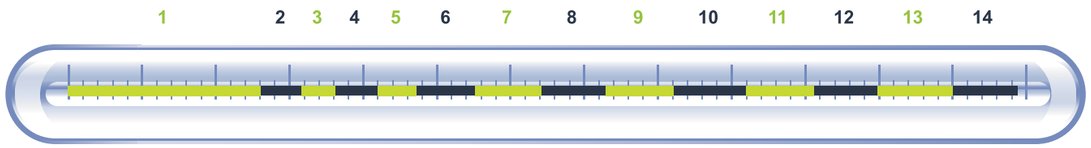
Call us now on
020 3068 0000

www.professionalenergy.co.uk

Maximise your savings for energy through our market intelligence, integrity and trust



Electricity and Natural Gas



The 'LIFECYCLE' tool allows you to quickly identify the progress of your accounts at each step of the process.

1	Receipt of signed Agreement, 12 months energy bills and all existing energy supply contracts
2	Internal client set up establishing profiles and online access
3	Preparation and inclusion into bulk tender to energy suppliers
4	Bulk tender submission
5	Receipt of first quotations and undertaking price negotiation
6	Report prepared and emailed to client
7	Confirmation client has accessed and read report
8	Return of authorisation paperwork, signed and dated allowing contracts to be implemented
9	Energy supplier contract received from supplier
10	Forwarded energy contract to client for signature
11	Client returned signed energy contract
12	Implementation of new rates
13	Provisioning and checking rates are correct
14	Collating monthly invoices for all locations, building up profile for tender before next contract expiry

A PORTAL TO OUR WORLD

SMARTVIEW

We want you to get up close and personal with what we are doing. After all there's a lot going on behind the scenes. We closely manage your electricity and gas accounts, check for overcharges, negotiate new contracts – and its time to show you.

Log on anytime at www.professionalenergy.co.uk simply use your username and password for registering into our 'SMARTVIEW' portal

Instantly, you will have access to managing your utility bills and information as we collate, check, and even store real time information – Reports supported by illustrative graphs will help you manage your utilities keeping you informed at the touch of a button.

Let's have a look at what you can gain access to:

Storage of your PES Files - not only will you see our correspondence with you but we will store online:

- PES Agreements
- Our Welcome Pack information
- Details of your analysts and management team at PES with full contact details

You will be able to easily access and download in PDF:

- Historical and new supplier agreements for electricity and gas
- In some cases asset management of services
- Copies of energy bills
- Historical invoices for each account

Imagine now accessing your raw data in near real-time such as:

- Half hourly data
- Demand Management Options
- Power factor recommendations
- Consumption reports and full multi-site comparisons

PES wants you to keep you informed of the progress of your work for your company so we have created a Customer Lifecycle portal so you can see at the touch of a button what we have done so far and what is coming up next!

ABOUT US

28 YEARS OF DELIVERING SUPERIOR SERVICE

After our business was established in 1979 in Sydney, Australia, we quickly became one of the market leaders in utility costs management. Since that time we estimated we have reduced our global clients bills under our management by over £400m.

We continue this vision by maintaining our position as one of the leading cost management service organisations serving over 3,000 active businesses worldwide.

Apart for ensuring that we have the right analysts and management team with the right experience. It's our relationships with all the major suppliers that allow us to deliver the best cost options going forward - bar none.

Our ability in understanding each of our clients requirements, coupled with the knowledge that we have in dealing with suppliers, in what is an ever changing market place, ensures that we provide the lowest competitive pricing available.

We are moving our company up a gear with significant expansion in customer services:

- Online customer solution module
- Energy management and planning
- 'Lifecycle' customer management
- Flexible contract options

We invite you to 'let us guide you' to deliver real results for your business and perhaps save you considerable time and money.

Sincerely,

Neil Gifford - General Manager

OUR SERVICES

ELECTRICITY & GAS COST MANAGEMENT

"today energy is a growing product in terms of usage and price – does your company receive the best price"

The wholesale market landscape has changed dramatically, putting an end to the period of ever-decreasing prices the market had experienced since the introduction of full retail deregulation. The continual volatility in the energy markets has resulted in much larger risks for clients purchasing their own energy requirements, as they do not have the tools and the market intelligence updates to make informed decisions. We alleviate that risk for them.

Unfortunately events, mainly caused by oil and gas prices, have shaken the wholesale energy markets passing through large increases to companies both large and small, irrespective of type or how energy conscious.

Armed with years of global customer and supplier information, PES is in a strong position to ensure you pay the best possible pricing for your forward contracts the market can bear.

There is no doubt that the energy markets are going to be more volatile than ever, and every week now is making a dramatic difference to pricing. It is now more important than ever to seek our professional advice.

As part of our ongoing tendering process we can include your expenditure with hundreds of other clients to 'bulk tender'. Certainly we can ensure the forward price for electricity is the best available to your business.

So many factors affect energy pricing and our knowledge considers the following:

- The number of suppliers active in the market at any given time
- Oil and gas prices
- The amount of generation plant in operation
- Weather patterns
- Transmission and distribution network issues
- Government policy
- Environmental issues
- Global events

COMPLIMENTARY SERVICES

"bridge the gap between what you think you know and what you should know when it comes to what you should pay"

Unlike our perceived competitors we don't just find you a price and suggest it's the best available.

Quite the contrary. Our specialist team of analysts and management conduct an exhaustive and personalised cost management program that will deliver a real saving to your firm. In most cases far above what your business should typically achieve.

To compliment the more traditional services, we provide a number of specialist products to enhance our already comprehensive suite of services.

In brief, these include:

- Targeting and monitoring of consumption and expenditure profiles
- Budget and analysis reports for management of utility services
- Automatic emailing of supplier invoices once received and checked
- Prepare annual Reports and forecasting
- Incorporating AMR (Smart metering) into existing installations for NHH electricity, gas and water to accurately assess consumption profiles
- View all data associated with accounts in one place and compare different accounts at the same time
- Assist with the acquisition of disposal of properties in relation to utility supplies
- Streamline and implement meter operator agreements
- Exception reporting based on real time data
- Provide assistance in all matters relating to utility services